# BUSIN SS EXCHANGE

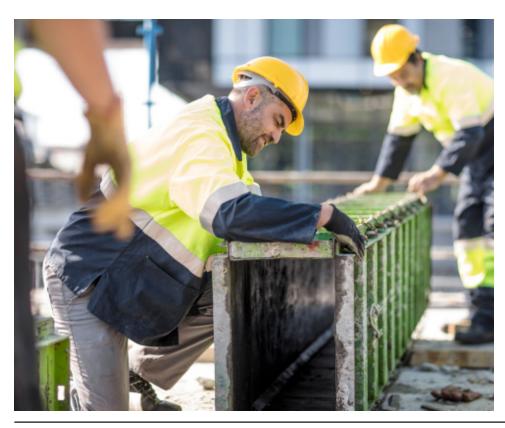


Vol 41, Edition 26

Weekly Publication CCIU S655-M

September 18, 2025

# How CTE Programs Are Preparing Construction Students to Be Successful on the Jobsite



[ Article originally appeared in www.constructionexec.com ]

### By Velina Lee

Nearly 95% of construction firms in the U.S. struggle to fill open positions, even as the industry will need to bring in almost 500,000 new employees by 2026. With worker shortages, many projects face delays and increased pressure on existing crews. At the same time, 56% of contractors are concerned about worker quality and the risks of underqualified labor as the skills gap widens.

Career and technical education programs are one way that the education industry is responding to workforce development challenges. Today's CTE initiatives have come a long way from traditional shop classes, evolving into effective career preparedness pathways that give students the relevant skills and experiences they'll need to excel in high-demand fields like construction.

### THE EVOLUTION OF CTE

Modern CTE programs differ from traditional academic courses in how they blend textbook concepts with hands-on training. In combining career preparation with work-based learning opportunities, they give students industry-recognized certifications and relevant, practical experiences to build confidence in their chosen trade. For example, in construction, students will develop competencies in OSHA-aligned safety protocols, equipment operation and blueprint reading, while also learning essential soft skills like communication, leadership and teamwork.

Whether students are looking to enter the workforce immediately after high school or continue to higher education, CTE helps to jumpstart their careers through relevant experiences guided by professionals and mentors. CTE uniquely combines both classroom learning and industry-specific training to directly prepare students for the workforce.

### MEETING INDUSTRY DEMANDS

Like many industries, the construction sector has seen a number of changes over the years, largely due to new technology and evolving regulations. As a result, workers need proficiency in the following:

Technical Skills: Operating heavy machinery, reading blueprints, working with automated technology and mechanical systems

Continued on page 8

# **Steady Funding Agreement For High-Speed Rail**

[ Article originally appeared in https://hsr.ca.gov ]

Authority CEO Ian Choudri applauded State leaders' agreement to reauthorize the Cap-and-Invest program, securing a historic commitment of \$1 billion for the project annually through 2045, the largest guaranteed infusion of funding for California's high-speed rail program to date. This agreement demonstrates that Californians are standing up to the Trump Administration's backward-thinking obstruction and choosing instead to invest boldly in the future.

"I am grateful to Governor Newsom, our legislative leaders, and allies across the state and the nation – including those in the labor

community — whose partnership and resolve helped make this possible. Today's agreement has made a big, bold statement about California's future—one that will create jobs, cut pollution, and connect and transform communities across the state."

"This funding agreement resolves all identified funding gaps for the Early Operating Segment in the Central Valley and opens the door for meaningful public-private engagement with the program. As we move forward, I am greatly encouraged by commitments to continue productive discussions with the Administration and the Legislature to put in place statutory and regulatory enhancements that accelerate construction and give greater

certainty on time and schedule for segment delivery. And we must also work toward securing the long-term funding—beyond today's commitment—that can bring high-speed rail to California's population centers, where ridership and revenue growth will in turn support future expansions."

### **High-Speed Rail Progress**

Work continues daily on the high-speed rail project, with 171 miles currently under design and construction from Merced to Bakersfield. Nearly 70 miles of guideway are complete, along with 58 fully completed structures; an additional 29 more structures are underway across Madera, Fresno, Kings and Tulare counties

The project continues to advance statewide, with 463 miles of the 494-mile San Francisco to Los Angeles/Anaheim system fully environmentally cleared and construction ready.

Since construction began, the project has created more than 15,800 good-paying jobs—most filled by Central Valley residents. Up to 1,700 workers report to high-speed rail construction sites each day.

SOURCE: https://tinyurl.com/2xjzrpdh



**Authority CEO Ian Choudri** 

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC. 1160 Battery Street East, Suite #100 • San Francisco, CA 94111

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# **PUBLIC POLICY**

# California PAGA Reform: How Employers Can Stay Compliant With Meal and Rest Break Laws

[Article originally appeared in www.forconstructionpros.com]

### By Andrew Fowler

California is well-known for having some of the most rigorous labor requirements in the United States, especially concerning employee meal and rest breaks. These regulations have been in place for over two decades, but recent legislative changes raise the stakes for non-compliance. As of July 1, 2024, California reformed its Private Attorneys General Act (PAGA), increasing the urgency for businesses to record and manage these breaks accurately.

Here's what you need to know to keep your company compliant and protected.

# **Understanding California's Meal and Rest Break Laws**

California labor laws set specific meal and rest breaks requirements that employers must rigorously adhere to. These regulations include detailed guidelines about the timing, length and documentation of breaks.  Meal breaks: Employees working more than five hours must receive a 30-minute unpaid meal break, which must be uninterrupted and off-duty. If the workday exceeds ten hours, a second meal break is required.

 Rest breaks: For every four hours worked, employees must receive a 10-minute paid rest break. Unlike meal breaks, rest breaks do not require employers to record the exact start and stop times.

In addition to break requirements, California mandates premium overtime pay:

- 1.5 times the regular pay rate after working more than eight hours in a workday or over 40 hours in a workweek.
- Double the regular pay rate after exceeding 12 hours in a single workday.

Employers must accurately document employees' hours, including shift start and end times and meal breaks, to fully comply with these regulations.

### The Stakes Are Higher with PAGA

The recent reform of California's PAGA has escalated the importance of compliance. Under PAGA, employees can file lawsuits against employers for labor code violations. Penalties can quickly multiply, making thorough compliance critical for your company's financial health.

### **How Your Company Can Protect Itself**

To safeguard your business, following California's guidelines is essential. This means maintaining payroll and timekeeping records for at least four years. Here are some key practices your business should adopt immediately if you haven't done so already.

- Time-keeping policy: Implement a policy that educates your employees and managers on the proper clock-in and clock-out procedures for the start of a workday, rest breaks and meal breaks.
- Accurate time tracking: Precisely document all hours worked, including daily shift start and stop times and meal break periods.

- Compliance checks: Implement regular audits of time records to verify accuracy and compliance.
- Process for reporting payroll issues: Ensure employees have been trained and have easy access to channels to report missing hours or other inaccuracies.

# HCSS Solutions to Assist Your Compliance and Protection

Navigating California's complex regulations can be challenging, particularly in construction, where managing varied schedules and remote crews complicates compliance efforts. HCSS provides timekeeping applications designed for the construction industry that track hours worked and meal and break times effectively.

These applications also allow crew members to perform inspections and record the cost codes they worked on that day.

Visit link for the full article: https://tinyurl.com/2aqv5boc



# **ACCESS TO CAPITAL**

# SBA Launches First-Ever Loan Program Dedicated to American Manufacturers

# [ Article originally appeared in www.sba.gov ]

The U.S. Small Business Administration (SBA) launched its first-ever loan program dedicated to supporting America's small manufacturers, which make up 98% of all U.S. manufacturers. The 7(a) Manufacturer's Access to Revolving Credit (MARC) Loan Program will offer working capital for small businesses engaged in manufacturing (NAICS 31-33), specifically designed to provide maximum flexibility and minimal red tape.

"With 98% of American manufacturers classified as small businesses, the new MARC Loans represent a powerful source of targeted capital for those who are growing our nation's production," said SBA Administrator Kelly Loeffler. "The SBA is working alongside President Trump to rebuild our industrial dominance by empow-

ering small businesses to bring back Made in America. For decades, our manufacturers and workers were crushed by bad trade deals that outsourced American jobs, supply chains, and strength. Thanks to the America First Agenda, we're building again – and this working capital program will empower manufacturers to create jobs, supercharge growth, and reshore American industrial might."

The MARC Program expands SBA's portfolio of loan programs by adding a new source of liquidity for small manufacturers, while offering lenders maximum flexibility to structure working capital loans. This provides more options to meet businesses' unique working capital needs:

- MARC lines may be structured as either a revolving line of credit or term loan.
- The MARC is positioned to help growing manufacturers access flexible working cap-

ital as they scale their operations and take on new customers.

- Loan funds may be used for any short-term working capital need of the manufacturer, supporting everything from inventory purchases to new projects.
- MARC lines of credit can help manufacturers expand their working capital by leveraging the available equity of their existing facility or equipment.

The MARC Program complements the SBA's core 7(a) and 504 loan programs, providing a flexible new line of credit to manufacturers and lenders. MARC Loans can be used in combination with SBA and conventional commercial loans, making it a potent new tool in support of the Administration's effort to reshore American industrial dominance.

Under the leadership of Administrator Loeffler, the SBA previously announced its Made in America Manufacturing Initiative to empower small manufacturers with the tools to lead the nation's industrial comeback. As part of this Initiative, the agency has committed to cutting \$100 billion in red tape, promoting workforce development, and doubling the 7(a) and 504 loan limit for manufacturing. More recently, SBA also launched its Make Onshoring Great Again Portal, a free tool designed to connect small businesses with a database of more than 1 million domestic suppliers and producers.

Complete details on the new MARC Loan Program will be posted at www.sba.gov. Training for SBA Lenders can be found on SBA's lender Training on Demand web page.

SOURCE: https://tinyurl.com/22ycrb7b

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### CALIFORNIA CERTIFICATIONS

CA DOT UCP DBE #5988 • CA DGS SBE #11641
SF Minority-Owned LBE Certification #CMD072513300
Los Angeles Metro

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ISSN 0892-5992



# **CALIFORNIA SUB-BID REQUEST ADS**



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: <u>www.desilvagates.com</u> • ESTIMATOR: VICTOR LE

DeSilva Gates Construction (DGC) is requesting bids for the project listed below IMPROVEMENTS OF MEEKLAND AVENUE FROM BLOSSOM WAY TO EAST LEWELLING BOULEVARD, Specification No. 2329, Federal-Aid Project No. CRPL-5933(168)

Disadvantaged Business Enterprise Goal Assigned is 21% OWNER: ALAMEDA COUNTY - 951 Turner CT. Rm 300 Hayward. CA 94545

### REVISED BID DATE: September 23, 2025 @ 2:00 P.M

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: Adjust Iron, Bridge, Cellular Concrete, Clearing and Grubbing/Demolition, Construction Area Signs, Electrical, Emulsion Supplier, Fencing, Landscaping, Minor Concrete, Minor Concrete Structure, Roadside Signs, Slurry Seal, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material and Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 or email to dgcestimating@desilvagates.com to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS numbe and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com • ESTIMATOR: PAUL BRIZUELA

DeSilva Gates Construction (DGC) is requesting bids for the project listed below

ROUTE 4 - FOR CONSTRUCTION ON STATE HIGHWAY IN SAN JOAQUIN AND STANISLAUS COUNTIES IN AND NEAR STOCKTON FROM 1.3 MILES WEST OF WALKER LANE TO 0.5 MILE EAST OF DUNTON ROAD

Contract No. 10-1C0504, Federal-Aid Project ACST-S004 (129) E Disadvantaged Business Enterprise Goal Assigned is 21%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION • 1727 30th Street, MS 43, Sacramento, CA 95816

### REVISED BID DATE: OCTOBER 30, 2025 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: BARRIER RAIL SUB, BRIDGE DECK RESURFACING, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGN, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP PREP/WATER POLIUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, SHOULDER BACKING AGGREGATE, AND RUBBERIZED HMA (GAP GRADE) MATE-

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at  $\frac{\text{https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0}}{\text{https://ppmoe.dot.ca.gov/des/oe/calendar/oe_bid_calendar.php.}} \text{ or from the Owner's site at } \frac{\text{https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0}}{\text{https://ppmoe.dot.ca.gov/des/oe/calendar/oe_bid_calendar.php.}}$ 

Fax your bid to (925) 803-4263 or email to <a href="mailto:dgcestimating@desilvagates.com">dgcestimating@desilvagates.com</a> to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="mailto:www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



Bid Date: October 13, 2025
Pre-Bid: September 24th @ 9:00am (via Microsoft Teams Call)

Labor Requirements:

MOCHD, Local Hiring, and State Prevailing Wage

- 25% SBE Requirement SF CMD, State, and Federal SBEs/LBEs
- Prevailing Wage State (DIR)
- The mandatory local hiring participation level is 30% of all project work hours within each trade performed by local SF residents and at least 50% of the project work hours performed by apprentices within each trade shall be performed by local SF apprentices.

Please note Nibbi is signatory to the Carpenter's and Laborer's Union

Project Schedule: Est. Start November 2026 (subject to change)

Design Phase: Start December 2025

Nibbi Brothers has been selected as the General Contractor for the 650 Divisadero in San Francisco. We are in receipt of the 50% DD Set and are currently requesting bid proposals from qualified subcontractors including those certified as SBE's for selected Design-Build trades. The only trades we are looking for pricing are as follows:

- · Laser Cut Metal Panels
- LGMF/Mass Timber
   Exterior Building Maintenance
   Elevators

- Plumbing & Fixtures · HVAC
- · Fire Protection
- · Soil Improvements/DDCs/Shoring/Lagging

We are not looking for bids for any other trade at this time.

Proposals are due no later than 2:00 PM on Monday, October 13th, 2025 online via the Building Connected website

of 50 Divisadero will be new construction of 107 100% affordable housing units in the Western Addition neighborhood, developed in partnership with MOHCD. The project will include onsite property management, resident services spaces and resident amenities on ground and second floors. The existing structure at this property will require demolition.

- · Please provide any other VE options you can think of as an Add Alt to your number.
- MEPF subs, please consider the option of Joint Ventures with SBEs to help our participation. Complete SBE Form 4 if you plan to JV.
- SBE subs: please complete SBE Form 2 with your bid

For any questions on accessing the bidding documents, please contact Hannah Austin, Precon & Estimating Coordinator via email, <a href="mailto:hannaha@nibbi.com">hannaha@nibbi.com</a> For project specific questions please contact Gina Grimsby, Assistant Project Manager via email, <a href="mailto:ginag@nibbi.com">ginag@nibbi.com</a> For project specific questions please contact Gina Grimsby, Assistant Project Manager via email, <a href="mailto:ginag@nibbi.com">ginag@nibbi.com</a> For project specific questions please contact Gina Grimsby, Assistant Project Manager via email, <a href="mailto:ginag@nibbi.com">ginag@nibbi.com</a> For project specific questions please contact Gina Grimsby, Assistant Project Manager via email, <a href="mailto:ginag@nibbi.com">ginag@nibbi.com</a> For project specific questions please contact Gina Grimsby, Assistant Project Manager via email, <a href="mailto:ginag@nibbi.com">ginag@nibbi.com</a> For project specific questions please contact Gina Grimsby, Assistant Project Manager via email, <a href="mailto:ginag@nibbi.com">ginag@nibbi.com</a> For project specific questions please contact Gina Grimsby, Assistant Project Manager via email.

# DESILVA 7 GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com • ESTIMATOR: PAUL BRIZUELA

DeSilva Gates Construction (DGC) is requesting bids for the project listed below

ROUTE 99 - FOR CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY NEAR ELK GROVE FROM 0.2 MILE NORTH OF ARNO ROAD TO 0.4 MILE SOUTH OF DILLARD ROAD

Contract No. 03-1J6304, Federal-Aid Project ACNH-P099(696) Disadvantaged Business Enterprise Goal Assigned is 21%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION • 1727 30th Street, MS 43, Sacramento, CA 95816

### BID DATE: SEPTEMBER 23, 2025 @ 2:00 P.M.

BID DATE: SEPTEMBER 23, 2025 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC Dike, Biologist Consultant, Bridge Deck Resurfacing, Bridge, Bridge Removal, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Electrical, Emulsion Supplier, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Joint Seal, K-Rail Supplier, Lead Compliance Plan, Metal Beam Guardrail, Misc. Iron and Steel, Reinforcing Steel, Roadside Signs, Rumble Strip, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material and Rubberized HMA (Gap Grade) Material Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 or email to dgcestimating@desilvagates.com to the attention of Estimator Paul Brizuela. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid

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If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of the protection of the pro tation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

# Governor Newsom and leaders reveal plan for energy savings

[ Article originally appeared in www.gov.ca.gov ]

Governor Gavin Newsom, Senate President pro Tempore Mike McGuire and Assembly Speaker Robert Rivas announced today major legislation that will drive down electricity costs for millions of Californians, stabilize gasoline supply, and continue the state's world-leading efforts to slash greenhouse gas emissions.

"In the face of devastating attacks from Donald Trump, escalating threats from wildfire and national economic turmoil, California is standing strong to grow jobs and our economy, make life more affordable and protect our leading climate policies," said Senate President pro Tempore Mike McGuire. "This bold legislative package will deliver for every corner of the Golden State on energy affordability and wildfire prevention, expand clean drinking water to tens of thousands and it also cements historic agreements on California's signature climate policies. I'm grateful to Governor Newsom, Speaker Rivas and the dozens of Senators and Assemblymembers who kept their noses down all year to bring home real and lasting change that will help every one of us live the California dream,"

"We're building a new foundation that delivers lower energy costs and more money for California families," said Assembly Speaker Robert Rivas. 'And we took the time to get it right because real change, lowering costs and protecting homeowners

is essential. This historic agreement puts California on a pathway with Western states to provide cleaner, cheaper, more reliable energy. It's a landmark affordability agreement that will amount to billions of dollars in savings for Californians."

### Saving money on electric bills.

AB 1207 (Irwin) and SB 840 (Limon) significantly increases the state's Climate Credit that shows up on utility bills – saving

Continued on page 7



# **CALIFORNIA SUB-BID REQUEST ADS**



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370. Fax (925) 373-0940

Project: Penitencia Water Treatment Plant Residual Management Project Project No. 93234044 • Contract No. C0711 Owner: Santa Clara Valley Water District

Revised Bid Date: October 8th, 2025 @ 2:00 p.m.

\*\*\* Please note this is an electronic bid - MCI request that all quotes be received no later than 10/08/25 @12pm to ensure that the quote has been reviewed \*\*\*\*

\*\*\*\* Note there is a PLA on this bidding contract \*\*\*\*\*

We are requesting quotes from all qualified SBE Subcontractors and Suppliers but not limited to: Aggregates, Concrete Material, Pipe Suppliers, Precast Materials/Manholes/Vaults, Asphalt Paving/Stamped, Bypass Pumping, Shoring Subs, Concrete Flatwork/Structures, Demolition, Electrical-Building, Plastic Pipe, Landscaprunning, Storing States, Controlled Platwork, Studentials, Definition, Electrical Entitling, Plastic Pipe, Landscaping/Irrigation, Reinforcing Steel, Welded Steel Pipe, Pipe Insulation, Crane rental, Access Doors/Doors/Hardware, Acoustical, Bldg. Masonry, Pumping Plant Electrical Equipment, Drywall, Fire Protection, Generators/
Switchgear, HVAC/Mechanical, Drainage Pumping Equipment, Painting/Coatings, Plumbing, Grate, Valves/
Water Main/Temp Facilities, Glass & Mirror, Bldg. Insulation.

Modifications to existing sedimentation basins & pipe gallery, modifications to existing washwater handling & treatment facilities, modifications to existing washwater discharge structure, construction of new structures & facilities, installation of new chemical systems/fire protection systems/medium voltage substation/standby engine generator, new yard piping, installation of control systems.

Engineers Estimate: \$65 Million - \$75 Million

Time limit for completion of the work is 1825 calendar days

Project information, including plans & specifications can be found by contacting:

s.planetbids.com/portal/48397 or: estin

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



**Mountain Cascade Inc** 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Cache Creek Pipeline Replacement Owner: Mojave Public Utility District Revised Bid Date: October 14, 2025 @ 2:00 p.m.

We are requesting quotes from all qualified DBE/WBE/MBE Subcontractors and Suppliers but not limited to:

Aggregates, Asphalt, Concrete Material, Pipe Suppliers, Precast Materials, EROS Materials, Blasting, Bore & Jack, Cathodic Protection, Concrete Flatwork, Directional Drilling, Electrical-Street Lights/Traffic Signals/ Loops, Fencing, Geotech Engineers, Landscaping/Irrigation, Sawcutting, Surveying, SWPPP, Traffic Control, Vibration Monitoring, Trucking.

### **Project Description:**

The work involves construction of a potable water booster pump station and over 6 miles of water pipeline within the hills north and South of State Route 58 east of Cameron Road and west of the Community of Cache Creek. The work includes two jack and bore and one open trench casing installations. The Project bid is subject to DBE Good Faith Effort requirements.

Engineers Estimate: \$8 Million

Time limit for completion of the work is 365 calendar days

Project information, including plans & specifications can be found by contacting:

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Grayson Community Services District Treatment Plant Screening Project Project No. C-06-8310-210

Owner: Grayson Community Services District (GCSD)

Bid Date: October 15th 2025 @ 2:00 P.M.

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

AGGREGATES, CONCRETE MATERIALS, PIPE SUPPLIERS, DEMOLITION, DEWATERING, ELECTRICAL, DUCTILE IRON PIPE & FITTINGS, TRUCKING, DUPERON MECHANICAL CLEANED SCREEN, PUMPING PLANT ELECTICAL EQUIPMENT, WALVES/ WATER MAIN/ TEMP FACILITIES, FLOATING MECHAINCAL ARERATORS

### Project Description:

The work to be performed includes installing a mechanical screen and a 6-inch sewer bypass line, valves, floats, and a concrete pad at the existing headworks, replacing and installing two new aerators with anchor supports in the existing ponds and providing electrical power to the new headworks screen control panel.

Project information, including plans & specifications can be found by contacting:

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Shimmick Construction Company, Inc. 1 Harbor Center, Suite 200 • Suisun City, CA 94585 Phone (707) 410-5070 License No. 594575, DIR No. 1000001063

East Bay Municipal Utility District (EBMUD) Lafayette Reservoir Tower Safety Upgrade
Specification No. 2175
REVISED BID DATE: Wednesday, October 1st, 2025 at 2pm

Total Project Cost: \$11M - \$14M Project Location: Lafayette, CA

Shimmick Construction Company, Inc. is requesting quotes from certified MBE and WBE subcontractors and suppliers in the following scopes of work, including, but not limited to:

Subcontractors: Concrete, Demolition, Electrical, Erosion Control, Joint Seal, Marine, Painting, Paving, Rebar, Survey, Trucking,

Suppliers: Aggregate, Architectural Items, Flapgates, Joint Seal, Mechanical Equipment, Misc. Metal, Steel Pipe, Ready Mix, Steel Fabrication, Trashracks, Valves & Fittings

Plans are available to download on EBMUD's website <a href="https://construction-bids.ebmud.com/CurrentorFutureBid.">https://construction-bids.ebmud.com/CurrentorFutureBid.</a> aspx?BidMode=Current. You may also contact Jamie Miranda at imiranda@shimmick.com for a download link to view plans and specifications or to schedule an appointment via Teams to discuss the documents. Meetings are held during regular business

Should you require assistance with your bid, please contact our lead estimator Eric Himmelberg at <a href="mailto:eric.himmelberg@shimmick.com">eric.himmelberg@shimmick.com</a>

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work normally performed by similines. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units, with assistance obtaining equipment, supplies, materials, bonding, insurance, estimating, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Todd Yoder at todd.voder@shimmick.com

An Equal Opportunity Employer



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

**Project: Lafayette Reservoir Tower Safety Upgrade** Spec. No. 2175 Owner: EBMUD

Revised Bid Date: October 1st, 2025 @ 2:00 p.m. We are requesting quotes from all qualified DBE/MBE/WBE/ Subcontractors and Suppliers but not limited to:

Low Density Cellular Grout, pipe Suppliers, Scaffolding, Divers, Steel Pipe, Construction Area Signs, Electrical-Building, Fencing, Hydroseeding, Misc. Metals, Trucking, Crane Rental, Valves/Water Main/Temp Facilities, Access Doors/Doors/Hardware/Gates & Actuators, Painting/Coatings, Roofing, Waterproofing, Concrete Repair, Bird Control/Netting.

**Project Description:** 

Work includes demolishing the upper portion of the tower and shortening it to El. 460 feet; removing the existing manual valve operators for gates; furnishing and installing new operators, slide gates, stems and stem guides and replacing trash racks and fish screens outlets; constructing a new metal control house with crane on top of the remaining tower, retrofitting the west conduit by replacing the entire existing 24-inch ID steel pipe within an existing 60-inch conduit, providing supports as required, and extending the pipe an additional approximately 70 feet to the dewatered tower, retrofitting the east conduit by furnishing and installing and encasing a new 36inch ID steel pipe and supports within the existing 60-inch conduit; and performing related required work.

Engineers Estimate: \$11 Million - \$14 Million

Project information, including plans & specifications can be found by contacting:

http://www.ebmud.com/current-construction-bids or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your respons

Mountain Cascade Inc. is an Equal Opportunity Employer • California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated

### Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 24,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.

Call **1-800-800-8534** or visit us at www.sbeinc.com





# **CALIFORNIA SUB-BID REQUEST ADS**



Project: Treatment Plant Screenii Owner: Grayson Community Service Bid Completion: 360 Calendar Days

TNT Industrial Contractors, Inc. is soliciting bids from Disadvantaged Business Enterprises (DBEs) for the Grayson Community Services Dis Treatment Plant Screening Project. As a prime contractor it is our intention to comply with the DBE participation goals established in the bid documents. We are seeking participation in the form of subcontractors, material suppliers and equipment vendors for the following:

Surveying, Rebar, Concrete, Grading, Paving, Fencing, Underground, Landscape, Painting & Coating, Electrical and Instrumentation, Trucking, Concrete Pumping, Ready Mix Concrete, Miscellaneous Metals, Valves, Piping, Pumps, Site Work/Excavation, Aggregate Supply, and Temporary

Subcontractors and suppliers must be licensed to conduct business in the state of California. Plans and specifications can be accessed at https://www.publicpurchase.com/qems/graysonccd.ca/bid/bidView?bidld=200268 . Plans and specs can also be viewed at our main office located in Sacramento at 3800 Happy Lane.

Please feel free to contact Jeremy Taylor at 916-395-8400 with any questions concerning bonding, insurance, lines of credit, and job overview. We

TNT Industrial Contractors, Inc. an equal opportunity employer California License # 622974



O. C. Jones & Sons. Inc 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

### REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

The Improvements of Meekland Avenue From Blossom Way to East Lewelling Blvd. In Eden Township, Alameda County Alameda County Public Works Agency

REVISED BID DATE: September 23, 2025 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Pernanent Hydroseed and Erosion Control Measures, QC/QA Testing, Video/Photo Survey, Monument Preservation, Lead Compliance Plan, Construction Surveys, Excavation Safety Plan, Traffic Control System, Construction Area Signs, P:ortable Changeable Message Sign, SWPPP, Sweeping, Clearing & Grubbing, Structure Excavation, Structure Backfill, Cellular Concrete Backfill, Imported Borrow, Landscaping, Tack Coat, Expanded Polystyrene Geofoam Blocks, CIDH Piling, Structural Concrete, Minor Structure, Precast Prestressed Concrete Wide Flange Girder, Bar Reinforcing Steel, Bridge Removal, Isolation Steel Casing, Misc. Metal, Concrete Barrier, Underground, Adjust Utilities to Grade, Detectable Warning Surface, Minor Concrete, Bollards, Decomposed Granite, Slurry Seal, Fencing, Waterlines, Modular Access Ramps, Pavement Marker, Object Marker, Roadside Signs, Striping & Marking, Electrical, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes Connected. PUF format quotes should be emailed to the estimator or taxed to \$10-25e-0999 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O. C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

### REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

RHMA (Gap Graded), HMA and cold plane asphalt concrete pavement Hwy 4 near Stockton
San Joaquin & Stanislaus Co
CT 10-1C0504 BID DATE: September 25, 2025 @ 2:00 PM

BID DATE: September 25, 2025 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Water Quality Sampling, Analysis, Monitoring, and Annual Report, Asbestos Compliance Plan, Treated Wood Waste, Invasive Species Control, Clearing & Grubbing, Imported Borrow, Data Core, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Structural Concrete, Drill and Bond Dowel, Bar Reinforcing Steel, Sign Structure, Aluminum Walkway Grating, Public Safety Plan, Concrete, Bridge Removal, Concrete Backfill, Stress Reducing Slab, Reinforced Concrete Pipe, Rock Slope Protection, Misc. Iron & Steel, Fencing, Delineator, Pavement Marker, Roadside Signs, Guardrail Systems, Minor Concrete, Crash Cushion, Concrete Barrier, Striping & Marking, Rumble Strip, Maintain Existing Traffic Management System Elements During Construction, Roadside Weather Information System, Changeable Message Sign System, Camera Systems, Electrical, and Construction Materials

Bill Jensen (510-809-3488 bjensen@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insur tions regarding the project scope of work including bid requirements, preak out of bid items, pian or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond tion coverage including waiver or subrogation. UCJ may require Performance and Payment bonds on subcontracts. UCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O. C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

REQUEST FOR DRE SUBCONTRACTORS AND SUPPLIERS FOR: Structural concrete, steel girder, and HMA-a Hwy 99 Elk Grove CT 03-1J6304

BID DATE: September 23, 2025 @ 2:00 PM

BID DATE: September 23, 2025 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Traffic Drum, Portable Radar Speed Feedback Sign, SWPPP, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Water Quality Monitoring and Annual Report, Asbestos Compliance Plan, Treated Wood Waste, Biologist, Bird & Bat Exclusion Devices, Fencing, Clearing & Grubbing, Structure Excavation, Structure Backfill, Bonded Fiber Matrix, AC Dike, Tack Coat, Cold Plane AC, Cast-In-Steel Concrete Piling, Structural Concrete, Ultra High Performance Concrete Mock Up, Minor Concrete, Precast Concrete, Joint Seal, Bar Reinforcing Steel, Press Brake Formed Steel Tub Girder Module, Polyester Concrete Overlay, Prepare Concrete Bridge Deck Surface, Bridge Removal, Reinforced Concrete Pipe, Concreted-Rock Slope Protection, Misc. Iron & Steel, Pavement Marker, Roadside Signs, Guardrail Systems, Concrete Barrier, Stripling & Marking, Electrical, Camera Systems, and Construction Materials

Barrier, Striping & Marking, Electrical, Camera Systems, and Construction Materials

Jean Sicard (510-809-3411 | sicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business -http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Lab

### TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE • VENTURA, CA 93003 Phone: (805) 642-0121 • Fax: (805) 644-1542 Contact: Derrick Means • Email: estimating@taftelectric.com

Invites sub-bids from qualified DBE including Small Businesses, Minority Businesses, Woman Owned Small Businesses, Veteran Owned Small Businesses for the following project:

**North Terminal Shore Power Project** Contract NO. CMCRPL-6197(010) Location: Port Hueneme California
BID DATE: 09/23/25 @ 2:00PM

Scope of work/Trades:

532490 - TRAFFIC CONTROL EQUIPMENT

561990 - FLAGGING (TRAFFIC CONTROL) SERVICE

924110 - POLLUTION CONTROL PROGRAM

237310 - CURBS AND STREET GUTTERS, HIGHWAY, ROAD AND STREET, CONSTRUCTION

238910 - EXCAVATION AND FILL

238190 - CONCRETE FORMING AND ACCESSORIES

238110 - CAST-IN-PLACE CONCRETE

238990 - UNIT PAVING

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise (DBE) subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities, we will help with bonds/insurance/ credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Mar Con Builders is bidding as a "General Contractor", requesting bid quotations from all subcontractors and suppliers and DVBE Subcontractors/Suppliers for the following

> Title: SFUSD ADMINISTRATIVE OFFICES (SFUSD #12463) Project Address: 2055 SUNNYDALE AVE, SAN FRANCISCO, CA, 94134 Bid Date: September 24,2025 at 11 AM

### **Project Description:**

Building exterior and interior repairs including miscellaneous improvements to the spaces currently used by and shared with the Samoan Community Development Center.

- Exterior: provide fencing at exterior front yard, replace (e) windows in cafeteria and auditorium, provide exterior cladding, lights, and signage at entrance, prep and paint selected exterior walls.
- Interior: replace (e) flooring in selected rooms, replace (e) light fixtures with new in selected location, replace (e) plumbing fixtures in toilet and classroom sinks, replace (e) kitchen exhaust with new, provide interior painting in selected rooms, replace (e) cabinet with new cabinets at selected rooms
- Add Alternates#1, #2, #3, #4, #5, #6 per plans

Please email us your Bid Proposal to bids@marconcompany.com at least 2 hours prior to the Bid Opening.

Mar Con Builders 8108A Capwell Drive, Oakland, CA 94621. Estimator: Lauren Chen, Phone: 510-921-1586 Email: bids@marconcompany.com / lauren@marconcompany.com



# Governor Newsom proclaims Latino Heritage Month

The text of the proclamation and a copy can be found below, in both English and Spanish:

# EXECUTIVE DEPARTMENT STATE OF CALIFORNIA

### PROCLAMATION

California is proudly home to more than 15 million Latinos who are foundational to our state's identity, success, and future. During Latino Heritage Month, we celebrate the central role of Latinos throughout every chapter of our history, and in our rich culture and prosperity as a state and nation.

Since the very beginning of statehood, Latino heritage and community have been irrevocably intertwined with our democracy – and with our state as a whole. In 1849, California approved its first constitution, written in both English and Spanish, and included a provision requiring that all laws and official state documents must be published in both languages.

That provision was nullified in 1879, with an amendment that allowed official writings and proceedings to be conducted and written only in English – part of a rising tide of anti-Latino and xenophobic sentiment. Today, we face a similar sentiment, an anti-Latino, anti-immigrant movement that has been fueled by misinformation and hate, and supported by laws, policies, and rulings that ignore the humanity, the civil rights, and many contributions of the Latino community.

But that sentiment is not in the majority. Here in California, we understand that our diversity is a source of strength. The contributions of generations of Latinos are fundamental to the success and scale of California's society, economy, culture, and values. The leadership, service, sacrifices, and vision of Latinos continue to enrich all facets of American life.

The Latino community is strong and resilient, and their legacy and foundational role in the prosperity of this nation and California will not be extinguished by hate – as a state, we will not allow it. California stands firm in our support. We are a majority minority state – 40% of Californians are Latino, and we are simply not the same state without them.

In California, we know and believe that our state is better off when all our communities can thrive. This Latino Heritage Month, we reaffirm our commitment to making the California Dream a reality for everyone, defending our families and communities, pushing back against hate and injustice, and protecting our collective progress.

This month and every month, let us recognize and celebrate the countless contributions of Latino communities to our California story throughout the centuries and for generations to come.

NOW THEREFORE I, GAVIN NEWSOM, Governor of the State of California, do hereby proclaim September 15 to October 15, 2025 as "Latino Heritage Month."

IN WITNESS WHEREOF I have hereunto set my hand and caused the Great Seal of the State of California to be affixed this 11th day of September 2025.

GAVIN NEWSOM Governor of California

ATTEST:

SHIRLEY N. WEBER, Ph.D.

EXECUTIVE DEPARTMENT STATE OF CALIFORNIA

### PROCLAMACIÓN

California se enorgullece de albergar a más de 15 millones de latinos, quienes son fundamentales para la identidad, el éxito y el futuro de nuestro estado. Durante el Mes de la Herencia Latina, celebramos el papel central de los latinos a lo largo de cada capítulo de nuestra historia, así como en nuestra rica cultura y prosperidad como estado y nación.

Desde el inicio de este estado, la herencia y la comunidad latina han estado irrevocablemente entrelazadas con nuestra democracia y con nuestro estado. En 1849, California aprobó su primera constitución, escrita en inglés y español, e incluyó una disposición que exigia que todas las leyes y documentos oficiales del estado se publicaran en ambos idiomas.

Esa disposición fue anulada en 1879 con una enmienda que solo permitía que los escritos y procedimientos oficiales se realizaran y redactaran en inglés, como parte de una creciente ola de sentimiento antilatino y xenófobo. Hoy, nos enfrentamos a un sentimiento similar, un movimiento antilatino y antiinmigrante alimentado por la desinformación y el odio, y respaldado por leyes políticas y fallos que ignoran la humanidad, los derechos civiles y las numerosas contribuciones de la comunidad latina.

Pero ese sentimiento no es mayoritario. Aquí en California, entendemos que nuestra diversidad es una fuente de fortaleza. Las contribuciones de generaciones de latinos son fundamentales para el éxito y la expansión de la sociedad, la economía, la cultura y los valores de California. El liderazgo, el servicio, los sacrificios y la visión de los latinos continúan enriqueciendo todas las facetas de la vida estadounidense.

La comunidad latina es fuerte y resiliente, y su legado y papel fundamental en la prosperidad de esta nación y de California no se extinguirá por el odio – como estado, no lo permitiremos. California se mantiene firme en nuestro apoyo. Somos un estado mayoritariamente minoritario: el 40% de los californianos son latinos, y simplemente no seríamos el mismo estado sin ellos.

En California, sabemos y creemos que nuestro estado prospera cuando todas nuestras comunidades pueden sobresalir. Este Mes de la Herencia Latina, reafirmamos nuestro compromiso de hacer realidad el Sueño Californiano para todos, defendiendo a nuestras familias y comunidades, combatiendo el odio y la injusticia, y protegiendo nuestro progreso colectivo.

Este mes y cada mes, reconozcamos y celebremos las innumerables contribuciones de las comunidades latinas a la historia de California a lo largo de los siglos y para las generaciones venideras.

**POR TANTO YO, GAVIN NEWSOM**, Gobernador del Estado de California, por la presente proclamo del 15 de septiembre al 15 de octubre de 2025 como el "Mes de la Herencia Latina."

**EN TESTIMONIO DE LO CUAL**, firmo la presente y ordeno que se estampe el Gran Sello del Estado de California este 11 de septiembre de 2025.

GAVIN NEWSOM /// Governor of California

ATTEST:

SHIRLEY N. WEBER, Ph.D. Secretary of State

# Mayor Lurie awards over \$14 million to support San Francisco's arts

[ Article originally appeared in www.sf.gov ]

Mayor Daniel Lurie awarded more than \$14 million in funding for local arts and culture organizations through the city's Grants for the Arts (GFTA) program. The program, overseen by City Administrator Carmen Chu, will provide critical operating support to more than 260 organizations of all sizes, ensuring that arts and culture remain accessible and vibrant across San Francisco.

The support for San Francisco's artists, arts organizations, and cultural centers builds on Mayor Lurie's work to drive the city's economic recovery, as a strong arts community plays a critical role in the city's comeback. Just last week, the mayor announced his Heart of the City executive directive to continue to accelerate San Francisco's comeback and revitalize the city's downtown. The mayor is working to energize public spaces, standing up new entertainment zones across the city to bring vibrancy and life to San Francisco's streets. Last year, GFTA grantees welcomed 34.5 million attendees to nearly 55,000 events—an increase of 1.5 million attendees compared to the prior year—underscoring the strength of San Francisco's arts organizations and the city's continued comeback

"A strong arts and culture community is essential to San Francisco's recovery," said Mayor Lurie. "The organizations recognized today bring culture, performances, and experiences to our city—helping to drive our economic comeback by bringing our neighborhoods to life. Congratulations to all of our grant recipients and thank you for the contributions you make bringing energy back to San Francisco's communities."

"From iconic parades and street festivals to firstclass performances and exhibitions, our artists and culture programs bring people from around the world to San Francisco," said City Administrator Carmen Chu. "Over the last few years, we've listened to our arts community and heard loud and clear about the importance of stability and support for ongoing operations. This \$14 million investment in arts programming reaffirms our commitment and understanding of how art fuels our economy, but more importantly, how art fuels and nourishes our hearts."

Since its founding in 1961, Grants for the Arts has provided more than \$400 million in support for San Francisco's nonprofit arts and cultural community.

Last year, in response to grantee feedback, GFTA transitioned from a one-year grant to a



Mayor Daniel Lurie

two-year grant for the first time in the program's 64-year history. In the first year of this grant, GFTA distributed more than \$14 million across 266 organizations. The program is funded by hotel tax revenue, and today's announcement, following a Controller's Office report on hotel tax performance, means grantees will receive sustained levels of funding in their second year of the grant.

"In a time when arts and culture funding is being scaled back across the country, we've witnessed the extraordinary strength and dedication of San Francisco's artists, arts organizations, and cultural leaders who have continued to uplift and connect our communities through immense challenges," said Kristen Jacobson, Director of Grants for the Arts. "This over-\$14 million investment is more than just financial supportit's a declaration that we believe in their power to inspire, heal, and unite. As the city continues to grow and rebound, we know that a thriving arts and culture sector is essential not only to our city's renewal, but also to ensure that San Francisco remains a beacon of creativity and cultural vibrancy for the world."

For the complete list of GFTA's Fiscal Year 2025 and 2026 grants, please visit the Grants for the Arts website. Photographs of current GFTA-supported organizations are available here.

"Thanks to critical funds from Grants for the Arts, in our 2025 fiscal year, American Conservatory Theater was able to produce bold and influential work on our stages, including the world-

Photo: Justin Sullivan via Getty Images

premiere hip-hop musical CO-FOUNDERS, to a Bay Area audience of over 200,000; bring the transformative power of theater to 20,000 young people across schools and community centers, providing many with their first live performance of a professional play or musical; and train and empower the next generation of artists to stir and inspire us," said Pam MacKinnon, American Conservatory Theater Artistic Director.

"GFTA funds help SF Ballet deepen its commitment to San Francisco's diverse and vibrant communities," said Jasmine Yep Huynh, SF Ballet Director of Education. "In FY25, we reached over 240,000 audience members with timeless classics and innovative works. Over 10,000 youth participated in our free education programs that foster creativity, connections, and belonging, including field trips, family programs, sensory friendly performances, and our Dance in Schools & Communities program for SFUSD. GFTA's support helps us continue to bring people together across neighborhoods, backgrounds, and abilities while celebrating San Francisco's cultural impact through dance."

"Through GFTA funding, the SF Chinese Chamber of Commerce has continued to be a vital conduit for cultural exchange, economic vitality, and community pride—championing the vibrant spirit of San Francisco's diverse neighborhoods," said Donald Luu, President of the Chinese Chamber of Commerce. "The chamber successfully organized and expanded the 2025 Chinese New Year Festival and Parade—one of

the largest Asian cultural celebrations outside of Asia. GFTA funding helped enhance artistic programming, showcasing traditional and contemporary Chinese performing arts, including lion dances, martial arts, and multicultural performances that highlighted San Francisco's unique tapestry of communities."

"GFTA funds were particularly critical in the last year as we navigated dual challenges of ballooning production costs and a decline in sponsorships, donations, and concessions sales," said Suzanne Ford, Executive Director of SF Pride. "This funding is a vital component of covering the costs of the non-negotiable large-scale outdoor event production. Our celebration features two days of local performing and cultural arts, over 100 hours of staged entertainment across 10 stages and community spaces, for a two-day celebration that brings together the diverse and intersectional LGBTQ community from all over the city and the nine Bay Area counties, and draws people from all over the country and world for a unique San Francisco experience."

"GFTA's support has been vital to CAST's mission of creating permanently affordable spaces for San Francisco's arts and cultural communities. In FY24–25, this enabled CAST to advance real estate projects, deepen partnerships with organizations, and lay the groundwork for lasting cultural infrastructure across the city," said Ken Ikeda, CEO of Community Arts Stabilization Trust. "GFTA's investment helps CAST not only to sustain operations but to reimagine what's possible: a city where cultural workers can afford to stay, create, and lead. We're grateful for GFTA's commitment to cultural equity and proud to help shape San Francisco's creative future."

"GFTA funds enable San Francisco Women Artists to continue its year-round programming promoting women artists, including artists of color and those historically excluded, bringing to our organization a diverse mix of talented artists from varied backgrounds, cultures and ethnicities, fostering inclusion and economic empowerment," said Pam Borelli, Executive Director of San Francisco Women Artists. "As we celebrate our 100th anniversary this month, SFWA continues to be a welcoming community, providing a community of artists with exhibition opportunities where they may be both recognized and valued."

SOURCE: https://tinyurl.com/yqrbt9lt

# Governor Newsom and leaders reveal plan for energy savings

### Continued from page 3

Californians hundreds of dollars every year.

- AB 825 (Petrie-Norris/Becker) lowers customer energy costs, improves electric grid reliability and cuts climate pollution by enabling California to expand regional power markets to share clean energy throughout the West.
- SB 254 (Becker/Petrie-Norris) lowers customer energy costs and improves utility wildfire safety. It enables more affordable electric grid investments by improving util-

ity wildfire oversight, creating an expanded Wildfire Fund and enhancing oversight of utility business practices.

### Stabilizing the gasoline market.

 SB 237 (Grayson/Wilson) mitigates against future gasoline price spikes by stabilizing the production of in-state petroleum and refinery supply and diversifying the state's transportation fuel supply, while protecting communities near petroleum wells and increasing safety requirements on idle petroleum pipelines.

### ity wildfire oversight, creating an expanded Cutting pollution and growing the economy.

- AB 1207 (Irwin) and SB 840 (Limon) extends the state's preeminent climate program, Cap-and-Invest, formerly known as Cap-and-Trade. It bolsters California's ambitious leadership in cutting climate pollution in the state while growing the state's economy and improving the quality of life for millions of Californians. Cap-and-Invest stimulates both direct and indirect investment of tens of billions of dollars into the state's economy with investments in clean energy, natural and working lands, local transit and rail projects,
- affordable and sustainable housing, clean water, healthy forests and wildfire prevention and response and more.
- SB 352 (Reyes) expands local air pollution reduction efforts and oversight in California's most polluted communities by extending air pollution monitoring periods and ensuring the state and local air quality improvement agencies are redoubling their efforts to deploy effective air pollution reduction strategies.

SOURCE: https://tinyurl.com/ymkgyrdl

8 SMALL BUSINESS EXCHANGE SEPTEMBER 18, 2025 - SEPTEMBER 24, 2025



# **EVENTS**





# How CTE Programs Are Preparing Construction Students to Be Successful on the Jobsite

### Continued from page 1

Workplace Safety and Compliance: OSHAaligned training and certifications that are nonnegotiable, especially on bigger projects

Digital Literacy: Proficiency with building information modeling, digital blueprints, project management software and understanding how AI fits into construction technology programming

CTE programs address these needs by working directly with industry partners to ensure that students learn the skills that employers are actively looking for in new hires. Some programs even use the same training platforms that construction companies use, allowing students to familiarize themselves with the tools they will use on the job before entering the workforce.

### OVERCOMING MISCONCEPTIONS

Despite how effective CTE programs are at producing job-ready graduates, they still face misconceptions that limit their ability to reach the most students.

One common misunderstanding is that CTE only focuses on highly technical skills. In reality, soft skills and professional skills that aid in overall workplace readiness get just as much attention.

Construction employers consistently report that workers with good problem-solving skills, responsibility, decision-making abilities and communication stand out as top performers who can handle the challenges of complex projects.

Another misconception portrays CTE as a less-desirable educational path compared to a four-year college degree. However, CTE offers access to high-paying, in-demand careers, all without the burden of significant student debt, allowing graduates to start earning sooner—some right after high school. Much of the work in construction also provides good salary potential, chances to move up and long-term stability. Entering the workforce early with the right training, certifications and skills can fast-track career growth and open the door to more opportunities.

The truth is that modern CTE programs are largely hinged on direct collaboration with employers to create workforce-ready graduates, with many paths leading to management and even running their own businesses. These programs line up with what industries actually need so students starting in construction early can have better odds of having a long, successful career, with their knowledge and experience being transferable across multiple job levels and industries.

# CREATING EFFECTIVE INDUSTRY PARTNERSHIPS

For construction businesses, getting involved with CTE programs is a smart investment in developing future talent. Companies can participate in several ways:

Curriculum Advisory and Industry Input: Partner with CTE programs to ensure training content aligns with current industry needs for projects

Mentorship and Job Shadowing: Connect students with experienced professionals who can guide career development in specialized construction roles

On-the-Job Training and Certifications: Support students in earning OSHA certifications and industry-recognized credentials before they enter the workforce

School and Industry Partnerships: Collaborate on initiatives that promote construction careers to students early in their education

CTE partnerships are beneficial to both businesses and schools. Students gain valuable exposure and hands-on experience with established professionals, while companies develop talent pipelines of pre-trained, certified candidates who can contribute meaningfully from day one on the jobsite.

# THE FUTURE OF WORKFORCE DEVELOPMENT IN CONSTRUCTION

Today's CTE programming is a refreshed take on the apprenticeship model that has supported the trades for centuries, now updated for the modern student. As the need for skilled workers grows, CTE programs will become even more important to the future of construction and the larger industry as a whole. More complex projects and new technologies will keep emerging, and CTE curricula adapt alongside changes by working with industry experts who can share how these shifts are affecting their work.

The most successful construction companies will be the ones that view CTE partnerships as a strategic investment rather than a quick fix for labor shortages. The firms that get involved with CTE programs are designing their own competitive advantage for the workforce of tomorrow by helping shape educational experiences today. As a result, CTE will continue to create graduates who are technically proficient and eager to start their careers.

SOURCE: https://tinyurl.com/2d5fur4p



# PUBLIC LEGAL NOTICE ADVERTISEMENTS

OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

### 00 11 33 NOTICE TO BIDDERS

NOTICE IS HEREBY GIVEN that the Oakland Unified School District ("District") will receive bids up to, but not later than 02:00 p.m. on October 2, 2025, sealed bids for the award of a contract for:

### BID NO. 25092

Harriet Tubman Child Development Center Play Yard Site Improvement 800 33rd Street, Oakland, CA 94608

Bids shall be received at

### Front Desk Facilities Planning & Management, 955 High Street, Oakland, CA, 94601

and shall be opened and publicly read aloud at the above state time and place. Responses must be sealed and clearly marked "Harriet Tubman Child Development Center Play Yard Site Improvement, BID NO. 25092." Facsimile or electronic copies of the bid will not be accepted. Bids received after the above-specified time may be rejected.

The Project includes Demolish and dispose of the existing play structures, safety surfacing, and asphalt layer within the designated play area. Work includes installing new play structures, PIP (Poured-in-Place) safety surfacing, and a new drainage system to serve the play area. Additional scope includes furnishing and installing new trees with complete irrigation and drainage systems, as well as preparing the nature space and installing nature play elements such as logs, stumps, and similar features. All work shall comply with standard safety requirements and be coordinated with OUSD. Further details are provided in the specifications.

There will be a <u>mandatory</u> Pre-Bid Conference at the Front Entrance, Harriet Tubman, 800 33rd Street, Oakland, on September 25, 2025, at 11:00 a.m. for the purpose of acquainting all prospective bidders with the bid documents and the work site. Please notify the Project Manager, April Clement, email address: April.clement@ousd.org / Ph# 510-879-2721. Failure to attend this mandatory pre-bid conference may disqualify the non-attending bidder from the bid.

### Engineer's Estimate: \$320,000

Each bid must conform and be responsive to this notice and all other documents comprising the contract documents. All interested parties may obtain additional information by contacting, **Project Manager**, April Clement, email: <a href="mailto:April.clement@ousd.org">April.clement@ousd.org</a>.

All forms must be completed, signed, and returned with the bid. No bidder may withdraw its bid for a period of sixty (60) calendar days after the date set for the receipt of bids. The successful bidder shall file a payment bond issued by an admitted Surety authorized to conduct business in the State of California approved by the District. Pursuant to the Contract Documents, the successful binder will be required to furnish a Payment and Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

This Project is a public works project and is subject to the payment of prevailing wages. The Director of Industrial Relations has determined the general prevailing rate of per diem wages in the locality in which this work is to be performed for each craft or type of worker needed to execute

the contract that will be awarded to the successful bidder, copies of which are available to the public on the internet at http://www.dir.ca.gov/DLSR/ or from the District Purchasing Department, upon request.

This Project is not subject to the District's Project Labor Agreement. The Full version of the OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: https://www.ousd.org/facilities-planning-management-department/opportunities

This Contract is not subject to prequalification pursuant to Public Contract Code section 20111.6. The contractor must be listed on the current OUSD certification list.

This bid is not subject to Disabled Veteran Business Enterprise requirements.

Contract Plans & Specifications Documents will be available for review on or after September 17, 2025, at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA, 94606. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by: Phone: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblue-print.com, Attn: Sandy. Online using the Plan Command System at <a href="www.eastbayblueprint.com">www.eastbayblueprint.com</a> or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are NON-REFUNDABLE.

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County McGraw Hill Construction Data San Francisco Builder's Exchange Reed Construction Market Data Contra Costa Builder's Exchange Marin Builder's Exchange

The successful bidder and all subcontractor(s) shall comply with all applicable Labor Code provisions, which include, but are not limited to, the payment of not less than the required prevailing rates to all workers employed by them in the execution of the Contract, the employment of apprentices, the hours of labor and the debarment of contractors and subcontractors.

Each Bidder submitting a bid must be a Department of Industrial Relations registered contractor pursuant to Labor Code section 1725.5 ("DIR Registered Contractor"), unless an exception expressly provided in the Labor Code applies. This project is subject to compliance monitoring and enforcement by the DIR. If awarded the Contract, at all times during performance of the work, the Bidder and all Subcontractors of any tier shall be DIR Registered Contractors and continue to comply with all DIR requirements.

Each bidder shall be a licensed contractor pursuant to the Business and Professions Code and shall be licensed in the following classifications: A-General Engineering and/or B-General Building Contractor. No bid will be accepted from a contractor who has not been licensed in accordance with the California Business and Profession Code at the time the bid is submitted.

The Contract Time shall be Seventy-Five (75) calendar days, and liquidated damages for delay shall accrue.

The District reserves the right to reject any or all bids, to accept or reject any one or more items of a bid, or to waive any irregularities or informalities in the bid or in the bidding process.

OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

### 00 11 33 NOTICE TO BIDDERS

NOTICE IS HEREBY GIVEN that the Oakland Unified School District ("District") will receive bids up to, but not later than 02:00 p.m. on October 2, 2025, sealed bids for the award of a contract for:

### BID NO. 25093

Highland Child Development Center Play Yard Site Improvement 1322 86th Avenue, Oakland, CA 94621

Bids shall be received at

### Front Desk Facilities Planning & Management, 955 High Street, Oakland, CA, 94601

and shall be opened and publicly read aloud at the above state time and place. Responses must be sealed and clearly marked "Highland Child Development Center Play Yard Site Improvement, BID NO. 25093." Facsimile or electronic copies of the bid will not be accepted. Bids received after the above-specified time may be rejected.

The Project includes Demolish and dispose of the existing play structure, safety surfacing, and asphalt layer within the designated play area. Work includes installing new play structure, PIP (Poured-in-Place) safety surfacing, and a new drainage system to serve the play area, Apply double layer of seal coating. Additional scope includes furnishing and installing new trees with complete irrigation and drainage systems, as well as preparing the nature space and installing nature play elements such as logs, stumps, and similar features. All work shall comply with standard safety requirements and be coordinated with OUSD. Further details are provided in the specifications.

There will be a <u>mandatory</u> Pre-Bid Conference at the Front Entrance, Highland CDC, 1322 86th Avenue, Oakland, on September 25, 2025, at 10:00 a.m. for the purpose of acquainting all prospective bidders with the bid documents and the work site. Please notify the Project Manager, April Clement, email address: April.clement@ousd.org / Ph# 510-879-2721. Failure to attend this mandatory pre-bid conference may disqualify the non-attending bidder from the bid.

### Engineer's Estimate: \$370,000

Each bid must conform and be responsive to this notice and all other documents comprising the contract documents. All interested parties may obtain additional information by contacting, **Project Manager**, April Clement, email: <a href="mailto:April.clement@ousd.org">April.clement@ousd.org</a>.

All forms must be completed, signed, and returned with the bid. No bidder may withdraw its bid for a period of sixty (60) calendar days after the date set for the receipt of bids. The successful bidder shall file a payment bond issued by an admitted Surety authorized to conduct business in the State of California approved by the District. Pursuant to the Contract Documents, the successful binder will be required to furnish a Payment and Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

This Project is a public works project and is subject to the payment of prevailing wages. The Director of Industrial Relations has determined the general prevailing rate of per diem wages in the locality in which this work is to be performed

for each craft or type of worker needed to execute the contract that will be awarded to the successful bidder, copies of which are available to the public on the internet at <a href="http://www.dir.ca.gov/DLSR/">http://www.dir.ca.gov/DLSR/</a> or from the District Purchasing Department, upon request.

This Project is not subject to the District's Project Labor Agreement. The Full version of the OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: <a href="https://www.ousd.org/facilities-planning-management-department/opportunities">https://www.ousd.org/facilities-planning-management-department/opportunities</a>

This Contract is not subject to prequalification pursuant to Public Contract Code section 20111.6. The contractor must be listed on the current OUSD certification list

This bid is not subject to Disabled Veteran Business Enterprise requirements.

Contract Plans & Specifications Documents will be available for review on or after <u>September 17, 2025</u>, at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA, 94606. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by: Phone: 510-261-2990 Fax: 510-261-6077 Email: <a href="ebbp@eastbayblue-print.com">ebbp@eastbayblue-print.com</a>, Attn: Sandy. Online using the Plan Command System at <a href="ewww.eastbayblue-print.com">ewww.eastbayblue-print.com</a> or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**.

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County McGraw Hill Construction Data San Francisco Builder's Exchange Reed Construction Market Data Contra Costa Builder's Exchange Marin Builder's Exchange

The successful bidder and all subcontractor(s) shall comply with all applicable Labor Code provisions, which include, but are not limited to, the payment of not less than the required prevailing rates to all workers employed by them in the execution of the Contract, the employment of apprentices, the hours of labor and the debarment of contractors and subcontractors.

Each Bidder submitting a bid must be a Department of Industrial Relations registered contractor pursuant to Labor Code section 1725.5 ("DIR Registered Contractor"), unless an exception expressly provided in the Labor Code applies. This project is subject to compliance monitoring and enforcement by the DIR. If awarded the Contract, at all times during performance of the work, the Bidder and all Subcontractors of any tier shall be DIR Registered Contractors and continue to comply with all DIR requirements.

Each bidder shall be a licensed contractor pursuant to the Business and Professions Code and shall be licensed in the following classifications: A-General Engineering and/or B-General Building Contractor. No bid will be accepted from a contractor who has not been licensed in accordance with the California Business and Profession Code at the time the bid is submitted.

The Contract Time shall be Seventy-Five (75) calendar days, and liquidated damages for delay shall accrue.

The District reserves the right to reject any or all bids, to accept or reject any one or more items of a bid, or to waive any irregularities or informalities in the bid or in the bidding process.



# FICTITIOUS BUSINESS NAME STATEMENTS

### For Fictitious Business Name rate sheet and instructions, please email Nabil Vo at nvo@sbeinc.com

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): **940 Bay Apartments** 

940 Bay Street, San Francisco, CA 94109

Full Name of Registrant #1
Herman Wendel

Address of Registrant #1
401 Country Club Dr., San Francisco, CA 94132
Full Name of Registrant #2

Gail Zerbib
Address of Registrant #2
401 Country Club Dr., San Francisco, CA 94132

This business is conducted by a joint venture.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-05-2025.** 

Signed: Herman Wendel

This statement was filed with the County Clerk of San Francisco County on **09-05-2025**.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Melvin Galvez** Deputy County Clerk 09-05-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407273

Fictitious Business Name(s):

950 Bay St. Apts.

950 Bay Street, San Francisco, CA 94109

Full Name of Registrant #1
Herman Wendel

Address of Registrant #1
401 Country Club Dr., San Francisco, CA 94132
Full Name of Registrant #2

Gail Zerbib Address of Registrant #2

401 Country Club Dr., San Francisco, CA 94132

This business is conducted by a joint venture.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 09-05-2025.

Signed: Herman Wendel

This statement was filed with the County Clerk of San Francisco County on **09-05-2025**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 09-05-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

# FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407274

Fictitious Business Name(s): 2650 Franklin St Apts.

Address 2650 Franklin Street, San Francisco, CA 94123

Full Name of Registrant #1

Herman Wendel
Address of Registrant #1
401 Country Club Dr., San Francisco, CA 94132

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 09-05-2025.

Signed: Herman Wendel

This statement was filed with the County Clerk of San Francisco County on **09-05-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Liana Diep-Lee Deputy County Clerk 09-05-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Bay Area Neuropsychiatry

Address
870 Market Street, Suite 341
San Francisco, CA 94102
Full Name of Registrant #1
Lodhi Medical Group (CA)

Address of Registrant #1
9515 E Fowler Avenue, Suite 241 Tampa, FL 33592

This business is conducted by a corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07/01/2024.

Signed: Shafi Lodhi

This statement was filed with the County Clerk of San Francisco County on 08-14-2025.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Maribel Jaldon Deputy County Clerk 08-14-2025

09/18/25 + 09/25/25 + 10/02/25 + 10/09/25

## FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s)

Brain to Body Physical Therapy

Address
1875 Mission Street Apt 103
San Francisco, CA 94103
Full Name of Registrant #1

Monica Nolte
Address of Registrant #1
1875 Mission Street Apt 103

San Francisco, CA 94103 This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-27-2025.** 

Signed: Monica Nolte

This statement was filed with the County Clerk of San Francisco County on **09-09-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 09-09-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

**Eight Designs** Address
1407 Francisco Street, Apt #8
San Francisco, CA 94123
Full Name of Registrant #1
Maryann C. Murphy
Address of Registrant #1
1407 Francisco Street, Apt #8
San Francisco, CA 94123

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-01-2025.** 

Signed: Marvann C. Murphy

This statement was filed with the County Clerk of San Francisco County on **08-21-2025**.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 09-05-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Fur and Feather by Felice

77 Van Ness Avenue Suite 101

San Francisco, CA 94102 Full Name of Registrant #1 Emille Felice Labiadh

Address of Registrant #1
43 McCoppin Street
San Francisco, CA 94103

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A.

Signed: Emille Felice Labiadh

This statement was filed with the County Clerk of San Francisco County on 08-21-2025.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Monika Leng Deputy County Clerk 09-04-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407259

Fictitious Business Name(s):

**Golden Gate Hits** 

Address 507 12th Avenue San Francisco, CA 94118 Full Name of Registrant #1 Clifford Yee

Address of Registrant #1 507 12th Avenue San Francisco, CA 94118

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable.** 

Signed: Clifford Yee

This statement was filed with the County Clerk of San Francisco County on **09-04-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Mariedyne Nadonza** Deputy County Clerk 09-04-2025

# 09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407207

Fictitious Business Name(s):

Lux Real Estate

Address 891 Beach Street

San Francisco, CA 94109 Full Name of Registrant #1 Lynn Shaffer Address of Registrant #1 190 Holliday Drive Hollister, CA 95023

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on  ${\bf N/A.}$ 

Signed: Lvnn Shaffer

This statement was filed with the County Clerk of San Francisco County on **08-28-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Liana Diep-Lee Deputy County Clerk 08-28-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Mary Eugster Pilates

Address 569 Ruger Street San Francisco, CA 94129 Full Name of Registrant #1 Mary Eugster Address of Registrant #1 3526 Divisadero Street San Francisco, CA 94123

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on  ${\bf N/A.}$ 

Signed: Mary Eugster

This statement was filed with the County Clerk of San Francisco County on 08-21-2025.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Monika Leng Deputy County Clerk 08-21-2025

09/04/25 + 09/11/25 + 09/18/25 + 09/25/25 FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Parents in the City

284 Monterey Blvd., San Francisco, CA 94131 Full Name of Registrant #1 Ilana Schreibstein

Address of Registrant #1 284 Monterey Blvd., San Francisco, CA 94131

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Not Applicable. Signed: Ilana Schreibstein

This statement was filed with the County Clerk of San Francisco County on 09-05-2025.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Melvin Galvez Deputy County Clerk 09-05-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): **Studio Ziro** 

Filed:

Address
945 Taraval Street #1149
San Francisco, CA 94116
Full Name of Registrant #1
Hope Machine LLC (CA)

Address of Registrant #1 1252 35th Avenue San Francisco, CA 94122 This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

07-01-2025. Signed: **Kyle Gordon** 

This statement was filed with the County Clerk of San Francisco County on **09-05-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Monika Leng Deputy County Clerk 09-05-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25



# FICTITIOUS BUSINESS NAME **STATEMENTS**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407309

Fictitious Business Name(s): AURA Address 2345 Filbert Street, Apt 203 San Francisco, CA 94123 Full Name of Registrant #1 Caroline Schercousse Address of Registrant #1 2345 Filbert Street, Apt 203

San Francisco, CA 94123

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable.** 

### Signed: Caroline Schercousse

This statement was filed with the County Clerk of San Francisco County on **09-11-2025**.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Liana Diep-Lee Deputy County Clerk 09-11-2025

09/18/25 + 09/25/25 + 10/02/25 + 10/09/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407310

Fictitious Rusiness Name(s) On Behalf of Mother Earth Address
1939 Divisadero Street, Suite #3A San Francisco, CA 94115
Full Name of Registrant #1
Deborah Brenner-Liss, PH.D Address of Registrant #1 1939 Divisadero Street, Suite #3A San Francisco, CA 94115

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-14-2025** 

### Signed: Deborah Brenner-Liss

This statement was filed with the County Clerk of San Francisco County on **09-12-2025** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Maribel Taldon Deputy County Clerk 09-12-2025

09/18/25 + 09/25/25 + 10/02/25 + 10/09/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407315

Fictitious Business Name(s): **Wallace & Company** 50 California Street, Suite 1500 San Francisco, CA 94111 Full Name of Registrant #1 Roy T. Wallace
Address of Registrant #1
322 Forbes Avenue
San Rafael, CA 94901

This business is conducted by **an individual.** 

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 09-01-1993

Signed: Roy T. Wallace

This statement was filed with the County Clerk of San Francisco County on **09-12-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Maribel Jaldon Deputy County Clerk 09-12-2025

09/18/25 + 09/25/25 + 10/02/25 + 10/09/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407201

Fictitious Business Name(s):

Address 2601 Greenwich Street, Apt 7 San Francisco, CA 94123
Full Name of Registrant #1
Cintra Artificial Intelligence LLC (DE) Address of Registrant #1

8 The Green, Suite B, Dover, DE 19901

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-20-2025.** 

Signed: Joseph Shamon

This statement was filed with the County Clerk of San Francisco County on **08-28-2025** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Mariedyne Nadonza Deputy County Clerk 08-28-2025

09/18/25 + 09/25/25 + 10/02/25 + 10/09/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407230

Fictitious Business Name(s): Ivonne House Cleaning

336 Country Club Dr., San Francisco, CA 94132 Full Name of Registrant #1

Ivonne Salas

Address of Registrant #1
336 Country Club Dr., San Francisco, CA 94132

This business is conducted by **an individual**.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on  ${\bf 09\text{-}03\text{-}2025}$ .

Signed: Ivonne Salas

This statement was filed with the County Clerk of San Francisco County on 09-03-2025.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Monika Leng Deputy County Clerk 09-03-2025

09/18/25 + 09/25/25 + 10/02/25 + 10/09/25



# STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

Pacific Street Fish Market

Located at 1195 Stockton Street, San Francisco, CA 94133 This fictitious business name was filed in the County of San Francisco on 07-12-2024 under file **2024-0403924** 

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Pacific Street Seafood Inc. 942 Brunswick Street Daly City, CA 94014

This business was conducted by a corporation.

Signed: Xiu Ling Chen

This statement was filed with the County Clerk of San Francisco County on

Melvin Galvez Deputy County Clerk 08-12-2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25



# **CHANGE OF NAME ADVERTISEMENTS**

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR **CHANGE OF NAME CASE NO. CNC 25-560094** 

PETITIONER OR ATTORNEY **Aaron Jeffrey Wise** 342 8th Ave. Apt 1 San Francisco, CA 94118

TO ALL INTERESTED PERSONS: **Aaron Jeffrey Wise** for a decree changing names as follows:

**Aaron Jeffrey Wise** Aaron Ace Wise

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: October 23, 2025 Time: 9:00 AM
Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, **COUNTY OF SAN FRANCISCO** 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

BENJAMIN YUST, Clerk of the Court DATED - SEPTEMBER 08, 2025

09/11/25 + 09/18/25 + 09/25/25 + 10/02/25

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME **CASE NO. CNC 25-560062** 

PETITIONER OR ATTORNEY **Kelvin LaDon Strange** 325 Post #319 San Francisco, CA 94109

TO ALL INTERESTED PERSONS: **Kelvin LaDon Strange** for a decree changing names as follows:

**Kevin LaDon Strange** Kelvin LaDon Strange

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: October 07, 2025 Time: 9:00 AM
Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET **SAN FRANCISCO, CA 94102** 

JAMES XIONG, Clerk of the Court **DATED - AUGUST 26, 2025** 

08/28/25 + 09/04/25 + 09/11/25 + 09/18/25

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR **CHANGE OF NAME CASE NO. CNC 25-560061** 

PETITIONER OR ATTORNEY

Ovil Edlizar Juan Pablo and Keydin Joshua Gomez Gabuardi 43 Harrington Street San Francisco, CA 94112

TO ALL INTERESTED PERSONS: Ovil Edlizar Juan Pablo and Keydin Joshua Gomez Gabuardi for a decree changing names as follows:

**Ovil Edlizar Juan Pablo Ovil JuanPablo** 

**Andrea Nicolle Juan Pablo Gomez** 

Andrea Nicole JuanPablo

THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: October 09, 2025 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

GERMAN PEREZ, Clerk of the Court DATED - AUGUST 26, 2025

<u>09/04/25 + 09/11/25 + 09/18/25 + 09/25/25</u>

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR **CHANGE OF NAME CASE NO. CNC 25-560079** 

PETITIONER OR ATTORNEY Sylvia McCleary 1171 Cayuga Avenue San Francisco, CA 94112

TO ALL INTERESTED PERSONS: Sylvia McCleary for a decree changing names as follows:

**Brenna Michelle Cole Bre Michelle McCleary** 

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: October 16, 2025 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET **SAN FRANCISCO, CA 94102** 

JAMES XIONG, Clerk of the Court **DATED - AUGUST 29, 2025** 

09/18/25 + 09/25/25 + 10/02/25 + 10/09/25



# **SUCCESS STORIES**

# CoolCalifornia.org SMALL BUSINESS CASE STUDY

### Arkin Tilt Architects Berkeley, California

### Leader in Design and Sustainability

Anni Tilt and David Arkin began their northern California based architecture firm with a commitment to both designing and operating sustainably. Their expertise lies in designing beautiful buildings using alternative construction systems including building with straw-bale and rammed earth, renewable energy systems, greywater, and non-toxic and recycled

Winner of the Acterra Business Award for the Sustainable Built Environment, two AIA/COTE Top Ten Green Project Awards, and numerous design awards, their work has been published nationally and internationally for excellence in design and sustainability. Some of the projects by Arkin Tilt Architects include residential and commercial buildings, park buildings, religious facilities, and Eco-Resort planning and design, all using sustainable, eco-friendly materials

In addition to their work products, Arkin Tilt Architects designed their office and its operations to be environmentally sustainable. With electric, biodiesel and ethanol cars and solar electricity, they are working to keep the office's carbon footprint small



Our office participated in the Bike To Work Day Company Challenge, finishing in third place in organization category for the entire

Arkin Tilt Architects

### **Business Snapshot**

award Arkin Tilt Architects is a northern California firm with extensive experience in alternative construction systems and practical experience in running a low carbon business

### **Climate Actions**

- Installed 1.46 kW of photovoltaic panels and changes the angle twice each year to maximize energy production
- · Uses electric, biodiesel and ethanol company cars
- Targets a 100% reduction in most of its projects
- · Retrofitted all office lighting fixtures using SmartLights
- Swapped 90W incandescent lights with 16W compact fluorescent bulbs
- · Replaced server with more energy-efficient model
- Uses a pellet heater in the winter, a carbon neutral
- Provides indoor bike parking for employees
- · Coordinate a yearly a bicycle maintenance event for all employees

### **Estimated Yearly Savings**

- 82 percent reduction in light energy, saving 8,700 lbs CO<sub>2</sub> per year
- GHG reductions of 5,000 lbs/year on computer



# CoolCalifornia.org

# **SMALL BUSINESS CASE STUDY**

### Hero Arts Richmond, California

### **Creative Inspiration Every Day**

Hero Arts, Inc. has a history of sustainability that dates all the way back to the mid-70s when founder Jackie Leventhal kicked off the business. Since then, her mission has been to design products that represent self expression, all while protecting the planet and preserving its natural resources.

By 1981, the arts and crafts company was considered a leader in the stamp, cardmaking and scrapbooking markets. Hero Arts offers a variety of products to its customers, including stamps that come on sustainable hardwood blocks from the finest, climate-friendly wood around. The business has remained passionate about stamping, promoting creativity and dedication to the everyday blessings from Mother Nature

This crafty, green business has eliminated over 200 tons of carbon dioxide since it started using a 68-kW solar array to power its wood operations in 2004. Hero Arts plans to hold on to its title of being an innovator of the stamp movement



"Our products fill a niche in an increasingly hectic world—one of self expression. Our goal is to inspire not just creativity, but natural resource conservation in everything we do." - Aaron Leventhal, CEO Hero Arts, Inc.

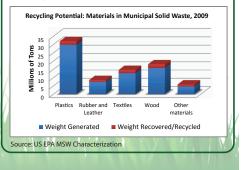
Design company that manufactures award stamps and other tools for the craft. scrapbooking, and cardmaking markets, meeting the highest quality standards and producing a positive impact on the world.

### **Climate Actions**

- · Installed sensors to turn off lighting while not in use
- Stopped using electric heating systems and installed naural gas blowers instead, saving 80% in energy use
- Eliminated all toxins, chemicals and solvents in manufacturing processes
- · Utilizes wood from FSC-certified, sustainably managed forests for wood stamps
- Reduced total product packaging
- Uses cellophane and/or recycled materials in packaging
- Uses only 100% all-natural rubber, which comes from sustainability managed forests
- · Recycles more than 70% of its waste
- Established a "Sustainability Team" that works on sustainability issues, planning and improvement

### **Estimated Savings**

- · Reduced carbon dioxide by over 200 tons since the business began using solar panels
- Reduced electricty usage 15% in 2010, saving \$6,000



# Need2Say Revolutionizes Workplace Safety for Multilingual Field Teams



[ Article originally appeared in https://calosba.ca.gov]

Visit their website here: https://www.need2say.com/

Need2Say founder Oscar Garcia was inspired by his father, a hardworking immigrant who spent decades laboring in the U.S. without ever learning English. As an ESL instructor, Oscar saw firsthand how inaccessible English education was for people like his dad. When he learned about the dangers facing Latino workers in construction (often due to language barriers) he created Need2Say to help improve safety, communication, and training access in high-risk industries.

Starting a new venture is challenging, especially facing the post-pandemic economy and other regulatory delays. That's when Oscar got connected with CalOSBA Accelerate California Inclusive Innovation Hub (IHub) partner The Leatherby Center for Entrepreneurship and Business Ethics at Chapman University.

The Leatherby Center connected Oscar with expert mentors, helped refine his pitch deck, access technical feedback, and prepare to raise capital, which was essential to help scale the business. They were also able to secure an Accelerate California Inclusive Innovation grant through the program. The tier one grant in the amount of \$50,000 is already being employed to help Need2Say build upon their momentum.

"I had no idea a resource like the Leatherby Center for Entrepreneurship existed in Orange County. I felt lost until I found this incredible community," said Oscar. "Now, we're at the Leatherby Center almost every day. The mentorship, connections, and support we've received have truly transformed our company as we continue to grow and evolve.'

Need2Say's comprehensive platform unifies safety and operations for field teams through innovative technology solutions. At the heart of the platform are QR Safety Hubs, where safety managers post QR codes on-site to share critical safety information instantly.

Visit link for the full article: https://tinyurl.com/2bjezms7